

18 October 2023

To Whom it may concern

Dane Architectural Systems Holding Limited – Architectural Metalwork Offer

The Board at Dane Architectural Systems write to inform you that we will no longer be offering a stand-alone Architectural Metalwork service with immediate effect. The quality and quantity of architectural metalwork packages has declined over recent years meaning the potential returns on these opportunities has become unsustainable. Submitted tenders will be withdrawn and current enquiries declined as delivery of our secured metalwork packages is completed over the next few months. All completed projects within their warranty periods will be supported in accordance with our contractual obligations.

As of 1 September 2023, our facades business unit has a record order book of some £63million providing sales through to the end of 2025. We will now be re-deploying the resources and staff from the metalwork team to assist in the delivery of these façade projects. With our investment in a new, energy-efficient ‘hybrid’ electro-hydraulic press-brake, Dane will also begin to support its own sheet metalwork requirements for façade projects, alongside our existing ‘off-site’ modular SFS and façade bracketry capabilities. We will also continue to offer steel staircases, balconies, balustrades and canopies that may be procured through the overall façade package scope.


This is an exciting time for Dane Architectural Systems as we focus our business on the exemplary façade offer we have developed over the last 55 years, and will help us to meet and exceed the ever increasing demands for evidence of competency and compliance by the market. We have also recently completed the extension of our factory offering much improved facilities for modular and unitised curtain wall assembly on which further information will be communicated through future business relationship updates.

Should you have any questions or wish to discuss future façade opportunities, then please do not hesitate to contact our pre-contract team:

Billy Field (Business Development Director) Ian Bambridge (Pre-Contract Bid Manager)
07970 080680 billy.field@daneasl.com or 01207 565006 ian.bambridge@daneasl.com

Kind Regards,

For Dane Architectural Systems Holdings Limited



Martin George

Managing Director

Total Façade Solutions

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